

## Legal Recruiting to Rise Through the Remainder of the Year

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The economy is recovering. Companies are hiring attorneys. Attorney jobs are multiplying. In short, Legal recruiting is to rise through the remainder of the year. This all sounds wonderful, right? Yes! It is. But as every cloud has its silver lining, all good news comes with a damper.

While legal recruiting is one the rise, it also means that the best legal talent is getting harder to recruit. And it will continue to get harder through the remainder of the year. Attorneys with expertise in high-demand specialties are in short supply and are receiving multiple employment offers or counteroffers. This is one of the many reasons that companies are turning to legal recruiting firms to identify and select tough-to-find legal talent. Companies who are reluctant to engage legal recruiters to identify these highly sought-after legal professionals, are likely to lose them to other organizations that are using specialized legal recruiters. Why? Because specialized legal recruiting firms already know who these attorneys are, and can contact them and present them to employers more quickly than a company that does not have those preexisting contacts or relationships.

In 2015, companies have increased their legal department hiring to save money and increase their in-house capabilities. An in-house attorney can save a company thousands of dollars over traditional hourly-rate attorneys while providing superior service combined with relevant business advice. Companies have recognized that hiring in-house attorneys can save them a great deal of money over the long run, and have invested time and resources to recruit top legal talent, often turning to legal recruiters to achieve their hiring objectives.

At ESQ Recruiting, we want our clients to not just survive but to thrive! Therefore, if legal recruiting is to rise through the remainder of the year, having the best legal recruiters is vital to have legal recruiting success in a competitive market. Now, perhaps more than ever, legal headhunting and working with executive legal recruiters that know the market, the players, have the contacts and the know-how is vital in any legal recruiting effort. Therefore, if you are looking to increase your legal capabilities in-house, now is the time to act. Call us today to get ahead of the competition for legal talent.